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## COLTENE to fully acquire Vigodent SA

- Acquisition of remaining 60% of Brazilian Vigodent SA
- Introduction of COLTENE management standards
- Further strengthening of market position in Brazil and beyond

**Altstätten, September 30, 2010.** COLTENE Holding AG (SIX Swiss Exchange: CLTN), an international leader in the development and manufacture of dental consumables, today announced that it will acquire 100% of the Brazilian company Vigodent SA, after having acquired a 40% stake in July 2009. An agreement to this effect was signed today by the two contracting parties. The complete acquisition will make it possible for COLTENE to ensure the fast and consistent integration of Group-wide standards and processes at Vigodent, while managing the company locally. With this step COLTENE is further expanding its market position in what is Latin America's biggest dental market. Additionally, direct access to Vigodent SA's production capacities and complementary product lines will further strengthen the basis for additional growth in Brazil and other markets.

COLTENE Holding AG will acquire the remaining 60% of Brazilian company Vigodent SA Indústria e Comércio, Bonsucesso/Rio de Janeiro. The two contracting parties today signed an agreement to this effect. The transaction is expected to close at the end of October. The sales price for the remaining 60% of shares is around BRL 10 million.

The 100% acquisition gives COLTENE full control over Vigodent SA. The Brazilian company has served as a Coltène/Whaledent distribution partner for many years and has built up its own development know-how, manufacturing capacities, and complementary product lines in restorative and prosthetic dental consumables. COLTENE is confident that the integration of processes and further optimisation of organisational structures can now be completed in a fast and consistent way. A newly defined management team will drive forward the integration locally and report directly to COLTENE's management. The parties have agreed not to disclose any further details of the transaction.

COLTENE is confident that with the full control of Vigodent SA coupled with the rapidly implemented operational measures it can achieve significant improvements in performance. Rio de Janeiro is an ideal location from which to expand across the growing Brazilian dental market as well as other emerging markets in Latin America and beyond. COLTENE is benefitting from the growing middle classes in emerging countries which can afford modern dental care. The completion of this acquisition

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achieves two strategic objectives: COLTENE is expanding into a key growth market while widening its product offering. This will enable COLTENE to capture additional market share.

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### **About COLTENE**

COLTENE is an internationally leading developer, manufacturer and seller of dental consumables and small equipment. COLTENE has state-of-the-art production facilities in the USA, Switzerland, Germany, and Hungary. Dentists and dental labs use COLTENE products for traditional as well as implant-based therapies and dental reconstructions. The registered shares of COLTENE Holding AG (CLTN) are listed on SIX Swiss Exchange. Learn more about COLTENE and our products at [www.coltene.com](http://www.coltene.com)

*This press release and oral statements or other written statements made, or to be made, by us contain forward-looking statements that do not relate solely to historical or current facts. These forward-looking statements are based on the current plans and expectations of our management and are subject to a number of uncertainties and risks that could significantly affect our current plans and expectations, as well as future results of operations and financial condition. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.*